103 – Training package for social and green NGO leadership

Modul 4: Idea Generation and Evaluation

Unit 1: What are methods to generate ideas?

Unit 2: What are evaluation methods

to rate and assess the generated ideas

Prepared by UPB



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Module 4



Learning Outcomes

The aim of this module 4 is to introduce you to idea generation and evaluation. The learning outcomes can be defined as follows:

- Understanding the importance of idea generation
- Creating an inventory of idea generation methods
- Learn skills in order to rate and assess the generated ideas
- Learn evaluation methods for generating ideas



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Agenda

Unit 1: What are methods to generate ideas?

- 1.1 Importance of idea generation
- 1.2 Methods to generate ideas

Unit 2: What are evaluation methods to rate and assess the generated ideas

- 2.1 Importance of evaluation methods
- 2.2 Evaluation methods



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1.1 Importance of idea generation

"Ideas are the key to innovations.

Without an ideanone company starts! Without further ideas none company exist!"

Schneider, J. (2020), University of Paderborn

TASK! What do you think? Do you agree with the statement? Why or why not?

Online:

https://upload.wikimedia.org/wikipedia/commons/thumb/1/10/ Pictofigo_-_Idea.png/220px-Pictofigo_-_Idea.png; CCBY-SA

Task



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1.1 Methods of idea generation

Generic Creative Process Model adapted from Warr and O'Neill (2005)

Problem Preperation

Stage in which one clarifies the problem and develops an understanding of it.

- So that one is prepared for what may be needed in potential solutions to the problem.



Made a contribution to the problem, but is not yet solved

Idea Generation

Idea **Evaluation** Is the generated idea the key solution of the problem?



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1.1 Methods of idea generation

• Where do you want to travel?

- Do you have a map?
- Is their just one road?
- Who goes with you?
- Are their some stumbling blocks?

Problem preperation



TASK!

Please think about your company!

With which problems do you struggle in your daily business? Please try to describe this problem, based on the hints of the

last chart!

Warr and O'Neil (2005), p. 120

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1.1 Methods of idea generation

Smith G. F. described and analysis 172 idea generation methods

small excerpt of the study

Category	Device	Description	Technique
Interpersonal Strategies	Group Interaction (28)	Verbalize thoughts in a group so one person's ideas prompt others.	Brainstorming (Osborn, 1963)
	Nominal Group (11)	Generate and share ideas silently within a group.	Brainwriting Pool (Warfield et al, 1975)
	Dialectic (1)	Conduct a debate between opposing_sides on an issue.	Lion's Den (Higgins, 1994)
Special Resource Strategies	Checklists (19)	Use an established set of ideation prompts to generate alternatives.	Manipulative Verbs (Koberg & Bagnall, 1974)
	Outside Sources (6)	Solicit ideas from outsiders and established idea sources.	Tell Me Stranger (Koberg & Bagnall, 1974)
Stimulation Tactics	Personal Experience (2)	Involve the problem solver experientially in the situation.	Experience Kit (Higgins, 1994)
	Elaboration (1)	Enrich the problem situation to provide idea generation material.	Storywriting (VanGundy, 1988)
	Changing Environment (5)	Mentally or physically leave one's normal thinking environment.	Get Out of Town (Koberg & Bagnall, 1974)



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1.1 Methods of idea generation

SIX CREATIVE WAYS TO < BRAINSTORM IDEAS

TASK!
Watch the video
and take some
notes!

https://www.youtube.com/watch?v=yAidvTKX6xM

Task



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1.1 Methods of idea generation

Task

A deeper insight into the methods

Pressimist Vs. Optimist

Randomness

Break & Bulid

Right Braining

Provocative Actions

Mind Mapping

TASK!
What are the main criterias of this methods?
Compare your notes with these ones of your partner



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1.1 Methods of idea generation

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1.1 Methods of idea generation

Disney method

One problem but 3 perspectives

complex creativity strategy: group uses specific thinking styles

in turn

- involves parallel thinking to:
 - analyse a problem,
 - generate ideas,
 - evaluate ideas,
 - construct and critique a plan of action.



Source:Gullah, https://pixabay.com/de/photos/disneyluftballons-minnie-maus-680246/



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1.1 Methods of idea generation

Disney methode

One problem but 3 perspectivs

Realist **Dreamers** Critic Idea generation based on the problem Dilts, R. (1994)



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Unit 2: What are evaluation methods to rate and assess the generated idea

2.1 Importance of evaluation methods

Evaluation (is)

- -involves collecting and analyzing information about a program's activities,
 - characteristics,
 - and outcomes.

- -About being open to continuing feedback and adjusting your program(s) accordingly.
- -3 main types of evaluation methods are goal based, process based and outcome based.

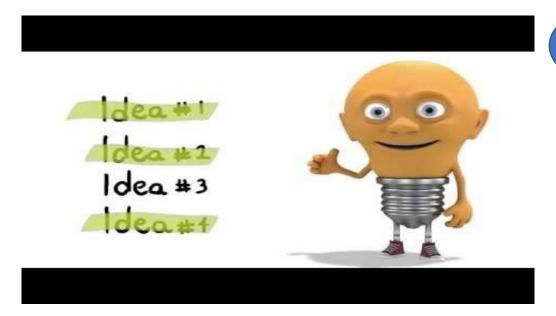
(Patton, 1987).

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Unit 2: What are evaluation methods to rate and assess the generated idea

2.1 Evaluation methods

Task



TASK!
Watch the video and take some notes!

https://www.youtube.com/watch?v=ZdsNljHPdxw



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Unit 2: What are evaluation methods to rate and assess the generated idea

Task

TASK!

- 1. What methods do you already used to evaluate your idea?
 - 2. Which evaluation methods shows the video?
- 3. Which one did you already know? What is new and why is it useful for you?



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2.1 Methods of idea generation

Summary

On the top of all Problem Preparation

Idea generation



Idea evaluation

Dilts, R. (1994)



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2.1 Evaluation methods

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Thank you very much for your attention!



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Sources

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Online Source

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- https://www.youtube.com/watch?v=yAidvTKX6xM